### CPRC International Symposium Merger Review and Business Alliances

~Comments from Japanese practitioners' perspective~

#### **Takako Onoki**

White & Case LLP / White & Case Law Offices (Registered Association)

November 9, 2018

# Business Combinations Control Framework

#### Corporate Form?

- Share Acquisitions
- Mergers
- Splits
- Joint Share Transfers
- Business Transfers

# Collaboration YES Joint purchase/sales Joint R&D etc.

#### **Merger Control**

- Substantially restricting competition in any particular field of trade?
- Notification required?

#### **Joint Businesses**

Substantially restricting competition in any particular field of trade?

### Thresholds for Pre-Notification with JFTC

(For Checklist Purpose)

#### **Thresholds**

Share Acquisition	(i)	A corporation* has > JPY 20 billion in domestic turnover and
	(ii)	Another corporation** has > JPY 5 billion in domestic turnover.
	(iii)	Two-step thresholds (20% and 50% voting rights held by corporate group)
Merger, Joint Share Transfer, Split	(i)	A corporation* has > JPY 20 billion in domestic turnover and
	(ii)	Another corporation* has > JPY 5 billion in domestic turnover.
Business Transfer	JPY 20 billion for acquiring corporation* and > JPY 3 billion yen domestic turnover generated by target business or assets	

<sup>\*</sup> Total of group companies' sales

<sup>\*\*</sup> Total of target and its subsidiaries' sales

## Safe Harbor

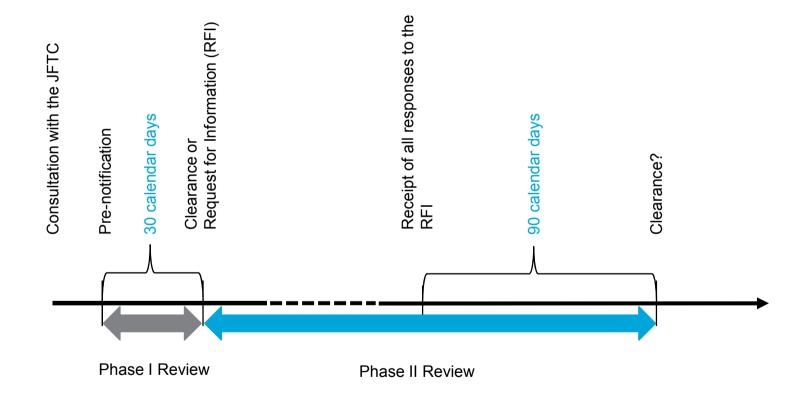
- Herfindahl-Hirschman Index (HHI) is a commonly accepted measure of market concentration.
- HHI is calculated by squaring the market of each firm competing in the market and then summing the resulting numbers

#### **Horizontal Combination**

#### **Vertical/Combined Combination**

# Post Combination: 1 HHI is less than 1,500 1 Market Share equal to or less than 10%; or 2 HHI is more than 1,500 and equal to/less than 2,500, and increase is less than 250; or 3 HHI is more than 2,500, and increase is equal to/less than 150

## **Review Timeline**



## Thank you

# White & Case LLP White & Case Law Offices (Registered Association)

Marunouchi Trust Tower Main 26th Floor, 1-8-3 Marunouchi Chiyoda-ku, Tokyo 100-0005 Japan

T +81 3 6384 3300

F +81 3 3211 5252

In this presentation, White & Case means the international legal practice comprising White & Case LLP, a New York State registered limited liability partnership, White & Case LLP, a limited liability partnership incorporated under English law and all other affiliated partnerships, companies and entities.